U-WE CARE ARBOR EDUCATION AND TRAINING CONTRACT RENEWAL & MODIFICATION 02/08

THIS RENEWAL AND MODIFICATION, AGREEMENT ("Renewal and Modification Agreement"), dated as of this day of March, 2008, between the City of New York ("City"), acting through the Department of Social Services of the Human Resources Administration ("HRA" or "Department"), with offices at 180 Water Street, New York, New York 10038, and Arbor Education and Training, L.L.C. ("Arbor E & T" or "Contractor"), with offices at 1400 N. Providence Road, Media, Pennsylvania, 19063 (the "parties").

WITNESSETH:

WHEREAS, the Department, as the local social services district ("District"), administers a variety of public assistance programs of services in New York City, including Temporary Assistance for Needy Families ("TANF"); and

WHEREAS, the applicable Federal and New York State laws and regulations impose time limits on cash assistance and require that recipients participate in transitional work activities; and

WHEREAS, many potentially self-sufficient public assistance recipients face multiple barriers to employment and self-sufficiency, including those imposed by physical and mental health problems; and

WHEREAS, the Department's Wellness, Comprehensive Assessment, Rehabilitation and Employment Program ("WeCARE") is designed to assist individuals ("Participants") with conditions that significantly reduce their functional capacity in attaining maximum levels of function and self-sufficiency, through assessment, diagnosis, treatment linkages, case planning, case management, vocational rehabilitation, skills training and education, job placement and retention and disability benefits assistance and advocacy (the "Services"); and

WHEREAS, the Contractor represents that it is a for-profit corporation duly registered under the laws of the State of New York, authorized by its corporate charter to provide the WeCARE Services and has the necessary ability and expertise to do so; and

WHEREAS, the parties hereto entered into an agreement ("Agreement") whereby the Contractor agreed to provide the WeCARE Services as described therein for an initial term covering the period from December 22, 2004, through December 21, 2007; and

WHEREAS, the Agreement gave the Department the right and option to renew the Agreement, for one additional three (3) year term; and

WHEREAS, pursuant to Section 4-02 (b)(1)(iii) of the Procurement Policy Board Rules, the Department extended the performance period of the Agreement for a two (2) month "time only" extension from December 22, 2007 to February 21, 2008; and

WHEREAS, the Department now wishes to exercise its right and option to renew the Agreement for eighteen (18) months for the period from February 22, 2008 through August 21, 2009, and reserves the option to renew for the remaining eighteen (18) months of the original three (3) year optional renewal period; and

WHEREAS, the Contractor is desirous that the Department renew the Agreement under the same terms and conditions contained herein; and

WHEREAS, the Department now also wishes to modify the Agreement to require Contractor to Operate Clinical Review Teams and to provide additional support services to Participants and their families. and

WHEREAS, the Department now also wishes to modify the Agreement in order to provide funding for the costs of Worker's Compensation insurance for Participants in WeCARE Work Experience Program activities.

NOW, THEREFORE, the parties hereto agree as follows:

- 1. Except as modified herein or modified previously, all of the terms, covenants, and conditions of the Agreement shall remain unchanged and in full force and effect.
- 2. Pursuant to the terms of the Agreement, the Department hereby exercises its right and option to renew the Agreement and hereby:
 - a. renews the Agreement for the period from February 22, 2008, through August 21, 2009, unless sooner terminated pursuant to the terms of the Agreement; and
 - b. reserves the option to renew this Agreement for the remaining eighteen (18) months of the original three (3) year optional renewal period.
- 3. The Department hereby modifies the Agreement as follows:
 - A. Article 6, "Scope of Services", paragraph "G." entitled "CSP Case Management Services" subparagraph numbered 4. entitled "Case Management Components" is hereby amended by adding the following lettered subparagraph "(h)":
 - (h) <u>Clinical Review Teams</u>

(i) The Contractor shall operate the Clinical Review Teams (CRT).

(ii) Purpose

The CRTs shall determine the clinical appropriateness of the most recent Functional Capacity Outcome (FCO) determination of all Participants who have had a new or deteriorating medical and/or mental health condition that interferes with capacity to participate in WeCARE. Participants shall include:

- (a) current Participants in the WeCARE program; and
- (b) former Participants who have been re-referred by HRA and who have had a previous Biopsychosocial Assessment (BPS) and have had a FCO determination within the last twelve (12) months.

(iii) Determination of Clinical Appropriateness of FCO

To determine the clinical appropriateness of the most recent FCO the CRT shall:

- (a) perform a review of the current FCO determination, biopsychosocial assessments, past Health Services System (HSS) evaluations, doctor's notes and all relevant additional documentation for each Participant; and
- (b) engage the Participant after the review in
 (iii)(a) above is complete, by conducting and
 in-depth dialogue and interview with the
 Participant for the purpose of encouraging his
 or her active involvement in the review and
 possible modification of the WeCARE
 service plan; and
- (c) modify the WeCARE service plan as needed; and

- (d) assign the Participant to the appropriate activity after a final determination by a certified physician of the accuracy of the FCO.
- B. Article 6, "Scope of Services", paragraph "I." entitled "Federal Disability Benefits Assistance", is hereby amended by adding the following lettered subparagraph "(i)":
 - (i) Support Services. The Contractor shall provide support services to Participants and their families and/or the people they live with, that include improving health literacy, assistance in making their housing accessible, obtaining adaptive clothing and devices, and assisting the families and/or the people the Participant lives with in obtaining services that will assist them in coping with the disability.
- C. Article 19, "Payment", paragraph "5." entitled "Reduction in Federal, State or City Funding" and paragraph "6." entitled "No Duplicate Reimbursement" are hereby renumbered as "6." And "7." respectively.
- D. Article 19, "Payment" is hereby amended by adding the following paragraph numbered "8":
 - 8. Worker's Compensation Funding

The Department shall provide funding for Worker's Compensation for Participants in Work Experience Program activities pursuant to the Renewal and Modification Budget attached hereto as Exhibit 1.

E. Article 15, "Deliverables and Performance Milestones", is hereby amended from:

The Contractor shall timely complete the Schedule of Deliverables and Performance Milestones annexed hereto as Exhibit 5 and made part of this Agreement by this reference. The Department may revise the Schedule of Deliverables accordingly, in the event of a contract modification.

TO:

The Contractor shall timely complete the Schedule of Deliverables and Performance Milestones annexed hereto as Exhibit 5A which is applicable to the eighteen (18) month renewal period of February 22,

2008 to August 21, 2009 and made part of this Agreement by this reference. The Department may revise the Schedule of Deliverables accordingly, in the event of a contract modification.

4. Budget

The Department agrees to pay and the Contractor agrees to accept as payment in full for all services performed during the renewal term herein, an amount not exceed \$48,844,778.00 pursuant to the Renewal and Modification budget annexed hereto as Exhibit 1 and incorporated herein by this reference.

5. PROCUREMENT POLICY BOARD RULES

This Renewal and Modification Agreement is subject to the Rules of the Procurement Policy Board of the City of New York ("PPB Rules" or "Rules"). For the period of this Renewal and Modification Agreement, all references to the Rules in the Agreement and this Renewal and Modification Agreement shall be to the most current version, which shall incorporate any subsequent changes of said Rules. In the event of a conflict between said Rules and a provision of this Renewal and Modification Agreement, said Rules shall take precedence.

6. APPROVALS

6.1 THE CITY OF NEW YORK

This Renewal and Modification Agreement shall not become effective or binding unless:

- A. authorized by the Mayor; approved pursuant to the New York City Charter and Procurement Policy Board Rules for contracts not subject to public letting; and the Comptroller shall have endorsed his or her certificate that there remains unexpended and unapplied a balance of the appropriation of funds applicable hereto sufficient to pay the estimated expense of executing this Renewal and Modification Agreement; and
- B. approved by the Mayor pursuant to the provisions of Executive Order No. 42, dated October 9, 1975, in the event the Executive Order requires such approval; and
- C. certified by the Mayor (Mayor's Fiscal Committee created pursuant to Executive Order No. 43, dated October 14, 1975) that performance thereof will be in accordance with the City's financial plan.

7. OTHER APPROVALS OR AUTHORIZATIONS

The requirement of this Article shall be in addition to, and not in lieu of, any approval or authorization otherwise required for this Renewal and Modification Agreement to be effective and for the expenditure of City funds.

[THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK]

IN WITNESS WHEREOF, the parties have duly executed this Renewal and Modification Agreement on the date first above written.

CITY OF NEW YORK DEPARTMENT OF SOCIAL SERVICES HUMAN RESOURCES ADMINISTRATION

Bestandra Glaves Alorgan

Title Executive Deputy Commissioner

ANBOR EST, LCC

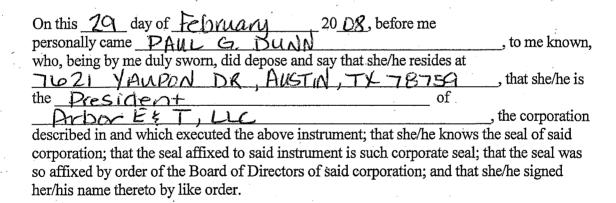
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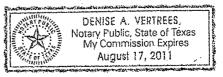
Title PRESIDENT

46-050 8470

Fed. Employer I.D. No. or Soc. Sec. No.

STATE OF NEW YORK)	
: ss:	
COUNTY OF NEW YORK)	•
On this 4th day of March came Sandra Glaves Morganto	20 08, before me personally
Everytive Novety Commiss	Signer of the HUMAN RESOURCES
	OCIAL SERVICES of the CITY OF NEW
YORK, the person described in and who exec acknowledged to me that she/he executed the	
	miel-Brown-Makes
	NOTARY PUBLIC
	BONNIE R. BRIGGMAN-ROBINSON Commissioner of Deeds City of New York No. 4-4617 Commission Expires July 1, 202
STATE OF TEXAS) :ss:	
COUNTY OF Travis)	





APPENDIX B-2: BUDGET

Proposer's Name:

4th thru 6th YEAR BUDGET SUMMARY COST PROPOSAL

ARBOR E&T

4th thru 6th Year Budget Summary	
Part 1: Total Budget	
A. Total Personnel Cost: (from Appendix B-3)	\$ 12,307,903
B. Total Other than Personnel Services (OTPS) Cost (from Appendix B-4)	\$ 16,869,871
C. Clinical review Team budget (CRT)	\$ 1,469,442
D. Profit / Program Income, if any:	\$ 1,915,969
E: Total Budget Requested: (A+B+C+D)	\$ 32,563,185
F. Total Number of Participants Served (from Appendix B-1, I, 1)	21,583
G. Annual Rate Per Participant: (E divided by F)	\$ 1,509

TOTAL CONTRACT

\$ 48,844,778

APPENDIX B-3: BUDGET 4th to 6th YEAR PERSONNEL BUDGET COST PROPOSAL

Pro	pose	r's N	lame:
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ARBOR E&T

	# of # of			Annual	Total Cost to		
Job Title	# 01 Positions	# 01 Months		Salary		Contract	
RVP WeCARE	1	12	\$	160,000	\$	160,000	
Executive Director	1	12	\$	120,000	\$	120,000	
Deputy Director (1 per Börough)	2	12	\$	85,000	\$	170,000	
Medical Director	1	12	\$	115,000	\$	115,000	
Admin Assistant	1	12	\$	34,000	\$	34,000	
Human Resource Manager	1	12	\$	70,000	\$	70,000	
Human Resource Assistant	1	12	\$	33,000	\$	33,000	
Quality Assurance Manager	1	12	\$	60,000	\$	60,000	
Quality Assurance Specialist	2	12	\$	45,000	\$	90,000	
Compliance Officer	1	12	\$	50,000	\$	50,000	
MIS Systems Manager	1	12	\$	55,000	\$	55,000	
Data Specialist	5	12	\$	28,460	\$	142,300	
IT Net Administrator	1	12	\$	44,000	\$	44,000	
Biller	2	12	\$	32,000	\$	64,000	
Manager Employ Prep/ Placement	2	12	\$	68,000	\$	136,000	
DVE Assessment Coodinator	1	12	\$	50,000	\$	50,000	
Sr. Vocational Evaluator	1	12	\$	39,000	\$	39,000	
Vocational Evaluator	1	12	\$	40,000	\$	40,000	
Work Readiness & Placement Coord	1	12	\$	41,000	\$	41,000	
Job Developer	2	12	\$	42,000	\$	84,000	
Employment Specialist	- 1	12	\$	34,000	\$	34,000	
Retention Specialist	2	12	\$	24,000	\$	48,000	
Work Readiness Specialist	. 6	12	\$	36,000	\$	216,000	
Training Liaison	2	12	\$	31,000	\$	62,000	
WEP Specialist	9	12	\$	29,000	\$	261,000	
	 				;		
Imaging Supervisor	1 1	12	\$	33,000	\$	33,000	
Imaging CSR	5	12	\$	23,000	\$	115,000	
Director - Case Management & Intake Services	1	12	\$	95,000	\$	95,000	

Intake Services					
Clinical Operations Manager	1	12	\$	80,000	\$ 80,000
Manager Intake Services	3	12	\$	41,050	\$ 123,150
Intake Specialist	9	12	\$	35,100	\$ 315,900
Case Management					 `-,
Manager Case Management	3	12	\$	60,000	\$ 180,000
Supervisor Case Management	16	12	\$	50,000	\$ 800,000
Case Manager	141	12	\$	35,100	\$ 4,949,100
Clerical & Other Support Staff	44	12	\$	23,500	\$ 1,034,000
Subtotal Base only	273				\$ 9,943,450
Bonus Pool @ 2.5% of above salaries	2.50%		-	· · ·	\$ 248,586
Subtotal Base plus Bonus					\$ 10,192,036
Fringe Benefits	20.76%		<u> </u>		\$ 2,115,867
Total Personnel Cost		· · · · · · · · · · · · · · · · · · ·			\$ 12,307,903

APPENDIX B-4: BUDGET

Arbor WeCARE OTPS Budget COST PROPOSAL

Pro	poser's	Name:
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ARBOR E&T

Years 4 - 6 line item budget for Subcontractor Costs

· · · · · · · · · · · · · · · · · · ·	
Expense	Total Cost Charged to This Contract
Contracted Cost see attached	\$ 10,545,072
Rent	\$ 1,365,548
Building renovations	
Utilities	\$ 207,000
Telephone	\$ 306,900
Printing	\$ 68,300
Supplies	\$ 253,900
Equipment Purchase	\$ -
Equipment Rental	\$ 19,800
Maintenance	\$ 96,000
Insurance	\$ 769,796
Travel	\$ 12,200
Postage	\$ 21,100
Other OTPS Cost see attached	\$ 431,706
Subtotal	\$ 14,097,322
Indirect Cost: 10.50%	\$ 2,772,549
Total OTPS Cost	\$ 16,869,871

APPENDIX B-4a: BUDGET

Arbor WeCARE Subcontractor Costs COST PROPOSAL

Proposer's Name:	ARBOR E&T	
Years 4 - 6 line item budget for Subcontr	ctor Costs	
Subcontracts	**************************************	
ННС	\$ 3,676,550	
BBCS	\$ 2,986,836	
Goodwill	\$ 2,911,836	
St John's	\$ 969,850	
Subtotal Subcontracts	\$ 10,545,072	

Arbor WeCARE Other OTPS Costs COST PROPOSAL

Proposer's Name:		ARBOR E&T					
APPENDIX B-4: BUDGET		•					
Years 4 - 6 line item budget for Other OTPS costs							
Other OTPS Costs	.*						
Audit	\$	48,845					
Building Security	\$	90,000					
Tests and Training Materials	\$	• '					
Case Management and other Software	\$	230,500					
Client Placement & Retention Incentives (Gift Certificates)	\$	·	·				
Miscellaneous Costs not elsewhere included	\$	62,361					
Subtotal Other OTPS Costs	· \$	431.706					

Line item budget for case management services

The following costs are included in the annual budget for Case Management on Appendix B-1

Arbor WeCARE Case Management Costs COST PROPOSAL

Dra	nnear	e N	am	Δ.
LIO	poser'	3 IV	aill	c.

ARBOR E&T

Job Title	# of Positions	# of Months	Annual Salary	Total
Director - Case Management &	1	12	\$ 95,000	\$ 95,000
mitake services		(Ψ	
Intake Services				
Clinical Operations Manager	1	12	\$ 80,000	\$ 80,000
Manager Intake Services	3	12	\$ 41,050	\$ 123,150
Intake Specialist	9	12	\$ 35,100	\$ 315,900
Case Management				
Manager Case Management	3	12	\$ 60,000	\$ 180,000
Supervisor Case Management	16	12	\$ 50,000	\$ 800,000
Case Manager	141	12	\$ 35,100	\$ 4,949,100
Subtotal	174			\$ 6,543,150
Bonus Pool	2.50%			\$ 163,579
Fringe Benefits	20.76%			\$ 1,392,317
Total Arbor Personnel Cost			(\$ 8,099,046
Case Management OTPS	· · · · · · · · · · · · · · · · · · ·			\$ 1,429,248
Total Case Management Costs				\$ 9,528,294

Exhibit 5A:

WeCARE ARBOR EDUCATION AND TRAINING CONTRACT RENEWAL & MODIFICATION

Schedule of Deliverables and Performance Milestones

		Ur	it Cost	Ullis (Cliente)	٠,	\$
	У					y
A. As	sessments					3.
A1.	BioPsychoSocial Assessment	\$	260	21,583	\$	5,611,580
A2.	Biopsychosocial Assessment (Non Psychiatric)	\$	136	5,396	\$	733,856
A3	Biopsychosocial Assessment (Psychiatric)	\$	150	5,396	\$	809,400
B. Vo	ocational/Employment Training		_			
B1.	Vocational Assessment (DVE) & Employ Plan (IPE)	\$	700	8,766	\$	6,136,200
		•				
Unguh	osidized Employment	,				
B2.	30 day retention in unsubsidized employment	\$	1,700	567	\$	963,900
B3.	90 day retention in unsubsidized employment	\$	1,800	457	\$	822,600
B4.	180 day retention in unsubsidized employment	\$	1,905	339	\$	645 <i>,</i> 795
				•		
						·
	lized Employment			400	Φ.	. 20.000
B5.	30 day retention in subsidized employment	\$	600	120	\$	72,000
B6.	2 2	\$	850	101	\$	85,850
B7.	180 day retention in subsidized employment	\$	1,905	68	\$	129,540
-						
C.	Complete Wellness Plan	\$	600	2,564	\$	1,538,400
Č,	- Comp. 2000 17 2000 12 2000			•	•	
D. AT	TTAINMENT OF FEDERAL DISABILITY (SSI)	\$	1,477	2,313	\$	3,416,301
						,
E. Cos	t Reimbrusable					1
E1.	Case Management			٠	\$	9,528,321
E2.	Clinical Review Team (CRT)				\$	1,469,442
E3	Workers' Compensation			•	\$	600,000
				٠.		
	Annual Total				\$	32,563,185